



KONKAN RAILWAY CORPORATION LIMITED
(A Government of India Undertaking)
Belapur Bhavan, Sector – 11, CBD Belapur, Navi Mumbai – 400 614
Tel :- (022) 27572015 – 18 Fax No. (022) 27579756

Date of Issue of EOI : 05/02/2025

**“EXPRESSION OF INTEREST” (EOI) FOR ENLISTING CONSULTANCY FIRMS /
IMPLEMENTING AGENCIES FOR PROJECTS**

**Invitation of “Expression of Interest” for the association as Project Partners with Konkan
Railway Corporation Ltd for Information Technology Projects**

1.0 General:

1.1 Konkan Railway Corporation Limited (KRCL), a Company incorporated under Indian Companies Act, 1956 and having its registered office at Belapur Bhavan, Plot No 6, Sector 11, CBD Belapur, Navi Mumbai – 400614, India has constructed the 739 kms long Konkan Railway Line along the west coast of India and is operating train services on the Line since the year 1998. KRCL is a PSU under the Ministry of Railway with equity participation of Government of India (51%) along with four State Governments - Maharashtra (22%), Goa (6%), Karnataka (15%) and Kerala (6%).

1.2 KRCL is engaged in implementation of Projects in India and abroad. The important projects on which KRCL is presently working are:

- i. Construction of new BG Rail line in the Katra-Dharam Section of the Udhampur-Srinagar- Baramulla Rail Link Project in Jammu & Kashmir.
- ii. Construction of Coal Transportation system including associated Electrical system.
- iii. Package NTPC Gadawara STPP, Stage I.
- iv. Rail connectivity to Vizhinjam International Seaport.
- v. Anakampoyil – Kalladi - Meppadi Tunnel Road in Wayanad, Kerala.
- vi. KRCL is also engaged in the work of up-gradation of Electric Traction System from 1x25 kV to 2x25 kV Traction system in Bhopal division of West Central Railway and Chennai division of Southern Railway on Indian Railways.

1.3 E&M Works for Sivok (West Bengal) to Rangpo (Sikkim) New B.G. Rail Line Project (Package: T-8 to T-14, E&M). Besides implementation of above infrastructure projects, KRCL has developed a customized fully integrated ERP Solution, based on Open source Technology. The ERP is designed with a central database and a 3 tier application stack on a J2EE architecture. The web-based interface with front-end developed on Angular

and a strong Spring back-end connecting Postgres Database provides complete flexibility to tap the Open Source models. The ERP comprises of major 3 modules including the Finance Accounting, Human Resource and Payroll, Procurement, and Inventory functions. Human Resource Management or HRMS has been extended to include organizational functions like Performance appraisal, Railway Pass Management, Quarters Management, Employee transfer management, Immovable Property returns, Employee Settlement Module, Annuity Management, as well as Retired Employees Portal. The ERP also includes other subsidiary modules like Asset Inspection, Health management, and Railway Emergency Quota Management. This enables integrating information of various departments and ensures flow of required data through in-built processes to increase efficiency and enable informed decision making. As an extension of the ERP, mobile applications like Employee Self Service, KR-Karmi app for employees, KR-Train app for passengers are also available.

KRCL has implemented Financial Accounting System (FAS) and Payroll Management Information System (PMIS) of the ERP in Mumbai Rail Vikas Corporation Ltd (MRVC), and they have completed 2 years of working in FAS. ERP was enhanced and customized seamlessly as per specific requirements of MRVC.

1.4 Further, KRCL is actively looking to expand its footprints across the country in providing services for the following:

- i. Software Consultancy and/or Development and Implementation of Web-based Applications, Software Deployment and Maintenance Support
- ii. Mobile Applications Development and Maintenance Support
- iii. Website Development and Maintenance Support
- iv. Application Hosting Services with Comprehensive IT Infrastructure and Managed Services.

2.0 Expression of Interest (EOI):

2.1 The “Expression of Interest” is invited from experienced and reputed Companies/Firms with proven financial standing and experience in the following domains:

- a) Consultancy, Design, Development, Implementation and Maintenance of Web-Based Application.
- b) Consultancy, Design, Development, Implementation and Maintenance of website.

- c) Consultancy, Design, Development, Implementation and Maintenance of a user-friendly Mobile Application (on both Android and iOS device).
- d) Consultancy and/or Application Hosting Services with Comprehensive IT Infrastructure and Managed Services.
- 2.2** Successful / Shortlisted Companies / Firms shall associate as Project Partners with Konkan Railway Corporation Ltd for Information Technology Projects in above mentioned domains. The firms shall also associate for pre-bid activities like site inspection, cost estimation and any other assistance required to KRCL for preparation of techno-commercial costing / bidding.
- 2.3** Based on the response to the “Expression of Interest”, KRCL will short- list the Firms/Companies in the above domains of expertise of the Applicants.
- 2.4** For each project / business identified, KRCL will associate with the most suitable, willing Company /Firm from amongst the short-listed.
- 2.5** Firms/Companies meeting the laid down eligibility criteria, jointly with KRCL for identified project will work for further exploration of project/business.
- 2.6** In case there are more than one willing, suitable Firms/Companies for any project, KRCL will adopt competitive bidding or any other suitable criteria for identifying most suitable Company /Firm.
- 2.7** Specific Agreements for each project will be signed subsequently with the successful short-listed Business Associate.
- 2.8** Participation in the EOI and/or shortlisting in any of the domains does not create any legal obligation on the part of any of the parties to agree to associate on any project.
- 2.9** Short listing /Empanelment of the Company/Firm will be valid for a period of THREE years from the date of publication on KRCL official website www.konkanrailway.com. However, the process of shortlisting will be a dynamic process and the list will be reviewed and modified periodically.

3 Documents for Eligibility:

- 3.1 Companies/Firms must submit list of projects completed as per format given in Annexure V along with documents in proof of having successfully completed works in Government/Semi Government Organizations (State & Central) / Public Sector/Government Undertaking in areas having expertise as enumerated at Clause 2 para 2.1 and 2.2, during last 07 (Seven) years, ending last day of the month previous to the one in which the EOI is invited.

- 3.2 Turnover and Net-worth of the Company/Firm in the preceding three financial years i.e. FY 2024-25, 2023-24 and 2022-23. In case audited financial statement of FY 2024-25 is not available, financial statement of FY 2022-21 may be submitted. (Format as per Annexure-IV).
- 3.3 Copy of Certificate of Incorporation/ Registration of the Firm, Partnership deed (if any), Memorandum & Articles of Association and List of Directors and their Director Identification number and phone numbers.
- 3.4 Companies/Firms shall submit documentary proof issued by the respective clients (in original or notarized) in support of their credentials as per Annexure-V.
- 3.5 Companies/Firms shall submit an undertaking, signed by an authorized signatory of the Company /Firm stating that the company/firm is not blacklisted by any Govt/private institution in India. (Format as per Annexure-III)
- 3.6 An attested copy of GST registration certificate and PAN should be submitted.
- 3.7 Solvency Certificate issued by any Scheduled / Nationalized Bank. The minimum solvency prescribed for various classes of registration shall be as follows: Class A – Rs.150 Lakhs & above; Class B – Rs. 75 Lakhs to Rs. 150 Lakhs; Class C – Rs. 30 Lakhs to Rs. 75 Lakhs. The solvency certificate which is issued prior to two years from the date of application for registration will not be valid.
- 3.8 Employee Details (Refer: Format in Annexure VI)
 - i. Name of Employee
 - ii. Educational Qualification & Technical Qualification
 - iii. Current Position
 - iv. Experience (No. Of Years) in various projects
 - v. Technologies known
- 3.9 Self attested copy of Certifications like ISO, CMMi, etc.
- 3.10 KRCL reserves the right to decide the criteria for different categories/domains depending on the value of the projects completed and the experience possessed.

4.0 For avoidance of doubt, it is clarified that:

- a) Shortlisted Business Associate may directly enter/undertake any transaction through itself outside this EOI;
- b) KRCL may directly enter/undertake any transaction through itself or through its Group outside this EOI.
- c) However, in respect of the following, no Party shall individually on its own or in association with some other third party entity, proceed to further explore and /or implement, with or without modifications, any project or investment opportunity:

- i. which has been jointly identified and/or agreed to be explored jointly by the Parties, or
- ii. which has been identified by one Party and introduced to the other Party and agreed to be further explored jointly by the Parties, or
- iii. which has been awarded or being contemplated to be awarded to the Parties, for joint exploration and / or implementation, by any third party entity, whether public or private.

Unless:

- The Parties agree in writing to take up and keep the said opportunity outside the scope of the EOI.
- One Party (Non-Pursuing Party) gives its consent, in writing, to the other Party to pursue and further explore the said opportunity, individually or in association with any other entity at its own cost & expense, outside the purview of this EOI.

5.0 Submission of EOI:

The interested Companies/Firms are requested to submit their completed EOI document along with its Annexures in the format enclosed herewith through E-mail to 'mabel@krcl.co.in' with copy to 'amitchavan@krcl.co.in' with subject "EXPRESSION OF INTEREST" (EOI) FOR ENLISTING AGENCIES FOR PROJECTS" before 17:00 Hrs. of 07/03/2025. **Firms shall ensure submission of all the EOI documents including Annexures (serially numbered) as per the checklist at Pg No.7-8.**

KRCL reserves the right at its absolute discretion to proceed or not to proceed with this Expression of Interest and classify the Company/Firm in respective domains /categories. For any other information, they may contact the Office of Executive Director (IT) at the following address :

Konkan Railway Corporation Limited,
IT Department, Belapur Bhavan, 6th Floor, Plot No. 6,
Sector 11, CBD – Belapur,
Navi Mumbai – 400 614, INDIA.

Telephone- +91-22-27587530

6.0 Processing charges:

Non-refundable processing charges of INR 15,000/- (Rupees Fifteen thousand only) shall be submitted along the EOI documents in the form of RTGS / NEFT Payment. The proof /details of the transaction should be submitted along with EOI documents. To facilitate the electronic transfer, the Payments to be made through RTGS or NEFT to KRCL's Bank Account as follows :


Account Holder's Name : Konkan Railway Corporation Limited
Bank Account No : 54000000065
IFSC code : SBIN0040524
Bank Name : State Bank of India
Bank Address : Belapur Bhavan, Sector 11,
CBD-Belapur, Navi Mumbai – 400614.

7.0 As the above process is dynamic one, the list will be updated periodically. Interested Companies/Firms may submit their Expression of interest with documents and requisite fee as given in para 6.0 above as and when they are interested and they consider themselves to be eligible.



**Checklist for Documents Submitted for Eol
(To be submitted with Eol)**

Sr. No	Pre-qualification criteria	Documents to be provided	Attached (Y/N)	File Name Page No. From - To
01.	The prospective Bidder shall be an Indian entity registered and operating in India under the appropriate Laws of India.	Certificate of Incorporation/ Registration of the Firm, Partnership deed (if any), Memorandum & Articles of Association.		
02.	List of Directors and their Identification number and phone numbers.	List with Details		
03.	GST registration certificate & PAN issued by the Competent Authority	Attested copy of GST registration certificate.		
04.	Bidder must have PAN/TAN/GIR card.	Attested copy of PAN/GIR/TAN Card		
05.	Bidder's Details	Annexure- I [On the letterhead of the Bidder]		
06.	Declaration of Bidder	Annexure- II [On the letterhead of the Bidder]		
07.	Declaration of blacklisting/non-blacklisting	Annexure- III [On the letterhead of the Bidder]		
08.	Financial Capability of Bidder.	Annexure- IV [On the letterhead of the Bidder]		
09.	a.Details of Firm's Experience of similar services – b.Documentary proof issued by the respective clients (in original or notarized) in support of their credentials.	a. Annexure- V [On the letterhead of the Bidder] b.Attach Documentary Proof from firms (Notarized)		
10.	Solvency Certificate issued by any Scheduled / Nationalised Bank.	On the letterhead of the Bank		
11.	Employee Details as per format asked for.	Annexure- VI		

Sr. No	Pre-qualification criteria	Documents to be provided	Attached (Y/N)	File Name Page No. From - To
12.	Certifications like ISO, CMMi, etc.	Self attested copies of these certifications		
13.	Proof / details of the payment transaction towards Non-refundable processing charges of Rs.15,000/-	Scanned Copy of Original receipt of the Bank Payment done		
14.	Cancelled Cheque of Firm's Bank Account	Scanned Copy		
15.	Any Other: a. b. c. d.			

Authorized Signatory (Signature In full) : _____

Name and title of Signatory : _____

Stamp of the Firm :

Annexure I

Bidder's Details [On the letterhead of the Bidder]

1	Name of the Firm/ Company		
2	Offered Product Name, Make and Model		
4	Name and Designation of Authorized Signatory		
5	Office Address of the Firm/ Communication Address:		
6	Phone No. / Mobile No:		
7	E-Mail ID:		
8	GST registration Number:		
9	PAN Number:		
10	Firm's Bank Account details	Bank Account No.:	
		Name of the Bank:	
		IFSC Code No:	
		Name of Branch:	
Particular Details of the Bidders Representative			
11	Contact Person: / Mobile No:	Name of Person:	
		Designation:	
		Tele / Mobile No:	
		E-Mail ID:	

Authorized Signatory (Signature In full) :

Name and title of Signatory :

Stamp of the Firm :

Annexure II

DECLARATION

[On the letterhead of the Bidder]

I, _____ Son/Daughter/Wife of _____ Resident of _____ Proprietor / Director / Authorized Signatory of the Company / Firm, mentioned above, is competent to sign this declaration and execute this EOI document;

I/We hereby certify that I/We have read the entire terms and conditions of the EOI documents from Page No. _____ to _____ (including all documents like annexure(s), etc.,). I/We shall abide hereby by the terms / conditions / clauses contained therein.

The information / documents furnished along with the above application are true and authentic to the best of my knowledge and belief. I / we are well aware of the fact that furnishing of any false information / fabricated document would lead to rejection of my EOI at any stage besides liabilities towards prosecution under appropriate law.

The corrigendum(s) issued from time to time by your department/organization too have all been taken into consideration, while submitting this declaration letter.

I/We hereby unconditionally accept the EOI conditions of above-mentioned EOI document(s) in it's totally / entirely.

In case any provision of this EOI is found violated, then your department/organization shall without prejudice to any other right or remedy be at liberty to reject this EOI.

Authorized Signatory (Signature In full) :

Name and title of Signatory :

Stamp of the Firm :

Annexure III

DECLARATION REGARDING NON-BLACKLISTING

[On the letterhead of the Bidder]

I /We Proprietor / Partner (s) / Director (s) of M/s hereby declare that the firm/ company namely M/S. has not been blacklisted or debarred in the past by any Government Department/State Govt./PSU/Municipal Corporation/other Govt. Bodies from taking part in Government EOIs as on date of submission of proposals.

The firm/ company is entitled to take part in Government EOI. In case, the above information is found false, I/we am/are fully aware that the EOI/ contract will be rejected / cancelled by Konkan Railway Corporation Limited (KRCL), CBD-Belapur, Navi Mumbai and Bid Security/Performance Bank Guarantee shall be forfeited. In addition to the above KRCL will not be responsible to pay the bills for any completed/ partially completed work.

Authorized Signatory (Signature In full) :

Name and title of Signatory :

Stamp of the Firm :

In case of proprietorship firm, certificate will be given by the proprietor, and in case of partnership firm, certificate will be given by all the partners and in case of limited company by all the Directors of the company or company secretary on behalf of all directors.

Annexure IV

Turnover & Net Worth Details

[On the letterhead of the Bidder]

#	Financial Year	Turnover in Lakhs	Document Page No.	Networth In Lakhs	Document Page No
A	2021-2022				
B	2022-2023				
C	2023-2024				
D	2024-2025				

*Audited Balance sheet and profit & Loss account statement of the Bidder for each of the above-mentioned financial year shall be submitted as supporting evidence.

Authorized Signatory (Signature In full) :

Name and title of Signatory :

Stamp of the Firm :

Auditor's Signature with Date & Stamp :

Annexure V

Projects Completed in Government Organizations (State & Central) and Public Sector Undertakings

Sr.No.	Project Name (From Year 2018 to 2024). Chronologically	Project Client (Firm Name)	Cost Of Project	Ref. & Date of the Work Order	Ref. & Date of the Completion Certificate	Domain (Point 2.1) Mention Web Appln / Web Site / Mobile App / IT Infra	File Name Page Nos. From - To

Authorized Signatory (Signature In full) :

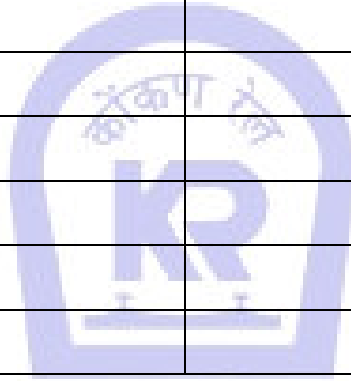
Name and title of Signatory:

Stamp of the Firm:

Annexure VI

Details of ON-ROLL Qualified Manpower Resources

Sr.No.	Name of Employee	Current Position	Educational & Technical Qualification	No. of Years of Experience	Working Knowledge in Technologies and Domains mentioned



सादर सेवा

Authorized Signatory (Signature In full) :

Name and title of Signatory :

Stamp of the Firm :

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